

United Internet: Key data 6-Month 2014



Financial data

Consolidated figures (in EUR million)	6M 2013	6M 2014	Change	Q2 2013	Q2 2014	Change
Sales	1,283.0	1,433.6	11.7%	653.3	723.7	10.8%
EBITDA-effective start-up losses	61.8	23.8	-61.5%	33.1	11.9	-64.0%
EBITDA	175.1	237.6	35.7%	83.8	125.5	49.8%
EBIT	129.4	193.5	49.5%	61.1	103.8	69.9%

Segment "Access" (in EUR million)	6M 2013	6M 2014	Change	Q2 2013	Q2 2014	Change
Sales	863.2	972.5	12.7%	441.5	495.3	12.2%
EBITDA	108.8	128.0	17.6%	54.0	72.7	34.6%
EBIT	94.5	113.8	20.4%	47.3	66.2	40.0%

Segment "Applications" (in EUR million)	6M 2013	6M 2014	Change	Q2 2013	Q2 2014	Change
Sales	419.6	460.9	9.8%	211.7	228.3	7.8%
EBITDA-effective start-up losses	61.8	23.8	-61.5%	33.1	11.9	-64.0%
EBITDA	70.8	113.4	60.2%	32.3	54.8	69.7%
EBIT	39.5	83.6	111.6%	16.4	39.7	142.1%

Customer data

(in million)	30/06/2013	31/12/2013	30/06/2014	31/03/2014	30/06/2014	Change
Customers, total contracts	12.70	13.45	13.87	13.64	13.87	0.23
Access, total contracts	5.17	5.54	5.91	5.72	5.91	0.19
of which Mobile Internet	1.74	1.98	2.23	2.09	2.23	0.14
of which DSL complete (ULL)	2.99	3.18	3.34	3.27	3.34	0.07
of which T-DSL / R-DSL	0.44	0.38	0.34	0.36	0.34	-0.02
Business Applications, total contracts	5.38	5.73	5.77	5.73	5.77	0.04
of which "domestic"	2.33	2.37	2.41	2.38	2.41	0.03
of which "foreign"	3.05	3.36	3.36	3.35	3.36	0.01
1&1 My Website	0.49	0.51	0.52	0.51	0.52	0.01
Consumer Applications, total accounts	33.18	33.69	33.63	33.84	33.63	-0.21
of which with Premium Mail subscription	1.89	1.87	1.85	1.86	1.85	-0.01
of which with Value-Added subscription	0.26	0.31	0.34	0.33	0.34	0.01
of which with De-Mail address / identification	0.28 / 0.10	0.49 / 0.21	0.63 / 0.30	0.59 / 0.25	0.63 / 0.30	0.04 / 0.05