

United Internet: Key figures Q1 2015

(w/o special items in Q4 2014)



Financial key figures

Consolidated figures (in EUR million)	Q1 2014	Q1 2015	Change	Q4 2014	Q1 2015	Change
Sales	709.9	905.1	27.5%	894.1	905.1	1.2%
EBITDA	112.1	173.5	54.8%	171.7	173.5	1.0%
EBIT	89.7	119.1	32.8%	116.9	119.1	1.9%
EPS in €	0.31	0.39	25.8%	0.38	0.39	2.6%

Segment "Access" (in EUR million)	Q1 2014	Q1 2015	Change	Q4 2014	Q1 2015	Change
Sales	477.2	657.6	37.8%	653.4	657.6	0.6%
EBITDA	55.3	109.2	97.5%	116.9	109.2	-6.6%
EBIT	47.6	69.9	46.8%	74.5	69.9	-6.2%

Segment "Applications" (in EUR million)	Q1 2014	Q1 2015	Change	Q4 2014	Q1 2015	Change
Sales	232.6	247.5	6.4%	240.7	247.5	2.8%
EBITDA	58.6	68.2	16.4%	57.0	68.2	19.6%
EBIT	43.9	53.3	21.4%	44.8	53.3	19.0%

Customer data

(in million)	31/03/2014	31/03/2015	Change	31/12/2014	31/03/2015	Change
Total customers, subscription based *	13.64	15.02	1.38	14.78	15.02	0.24
Access, total contracts *	5.72	7.01	1.29	6.79	7.01	0.22
of which Mobile Internet	2.09	2.78	0.69	2.60	2.78	0.18
of which DSL complete (ULL) *	3.27	3.95	0.68	3.89	3.95	0.06
of which T-DSL / R-DSL	0.36	0.28	-0.08	0.30	0.28	-0.02
Business Applications, total contracts	5.73	5.82	0.09	5.81	5.82	0.01
of which "domestic"	2.38	2.40	0.02	2.42	2.40	-0.02
of which "foreign"	3.35	3.42	0.07	3.39	3.42	0.03
Consumer Applications, total accounts	33.84	34.48	0.64	34.30	34.48	0.18
of which Premium Mail Subscription	1.86	1.84	-0.02	1.84	1.84	0.00
of which Value Added Subscription	0.33	0.35	0.02	0.34	0.35	0.01
of which free accounts	31.65	32.29	0.64	32.12	32.29	0.17

* 2015: numbers include Versatel (consolidated since Q4 2014)